

Commercial Contracts for Non-Lawyers

Gain essential knowledge on contract law management to be proficient in dealing with contracts at your workplace

10th - 11th March 2025

16th - 17th June 2025

Kuala Lumpur (In Person) / Online Training

Major Benefits of Attending

By end of this course, delegates will be able to:

- **IDENTIFY** commonly used terms and clauses in commercial contracts
- Be able to **ENSURE** they are entering into binding agreements
- **UNDERSTAND** the significance of legal terms like force majeure, indemnities, exclusion clauses and liquidated damages
- **PROPERLY** terminate contracts
- **SPOT** potential risks and areas requiring further negotiation or clarification
- Correctly **APPLY** various contract types, such as fixed-price and cost-reimbursable contracts
- **ASSESS** the adequacy of insurance and guarantees in mitigating risks-
- **DETERMINE** the best approaches to resolve disputes through contractual remedies or alternate methods
- **UTILIZE** contract documentation for best effect, including MOUs and NDAs

Course Methodology

Client has the option to choose to participate either below method.

Online Course : *This course will be conducted via Zoom.*

Kuala Lumpur Hotel: *This course will be conducted at the hotel with the trainer on site. Participants will need to bring their own laptop. Lunch/Dinner and 2 networking breaks will also be provided.*

In conjunction with the Fasting Month of Ramadhan, all our Muslim Delegates would be given Complimentary Dinner Buffet Vouchers to remunerate the usual Lunch Buffet. Each fasting delegate will receive One (1) Voucher per Training Day. These vouchers are redeemable for dine-in in HOTEL VENUE, valid during Ramadhan month only.

Why you Should Attend?

The trainer will deploy a full range of lively and interactive training methods, including exercises, case studies, practice sessions and group discussions. This program is designed to help you enhance your knowledge of your key duties, responsibilities and potential liabilities in the area of commercial contracts. You will have the opportunity to examine a number of critical legal areas that are relevant to your organisation, cases laws will be discussed with the participants for better understanding on the subject.

Who Should Attend?

Commercial Heads, Directors, Managers, Engineers, Finance Managers, Development Engineers, Bidding Managers, Tendering Managers, Cost Control Managers, Claims Managers, Process Engineers, Structural Engineers, Technical Managers, Cost Engineers, Cost Estimation Engineers, Scheduling & Planning Managers, Product Development Engineers, Quality & Process Improvement Managers, Procurement Manager, Sales and Marketing, Business Development and all those involved in the negotiation, drafting and management of commercial business contracts.

Organized by:



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