

# COST & PRICE ANALYSIS FOR PROCUREMENT MASTERCLASS

A Vital Tool For The Procurement Department  
In Achieving Optimum Results

9th & 10th November 2017  
Kuala Lumpur, Malaysia

## Major Benefits of Attending

By end of this course, delegates will be able to:

- **DESIGNATE** the four main price negotiations
- **MANAGE** performance and meet costs estimates
- **IDENTIFY** procurement's major methods and process
- **COMPREHEND** differences related to price, value and cost
- **UNDERSTAND** the important elements of the procurement function
- **APPLY** the correct use and documentation of price analysis techniques
- **DESCRIBE** main types of costs (traditional and sophisticated accounting methods)
- **EXPLAIN** and apply the two main analyses (price & cost) in the procurement function
- **BUILD** a portfolio of suppliers by properly and optimally selecting and developing them

## Why you Should Attend?

Delegates have the best opportunity to have a top notch cost and price systematic methods in this quick paced, worldwide economy. This workshop is adapted to the needs of procurement professionals. A higher commitment is required from the purchasing and supply capacity to enhance the organization's relative position on price and cost. This is mainly accurate in the current phase where the cost is reliably scaling each year.

The two day workshop is designed for attendees to experience a world class advanced approaches and methods that offer the opportunities to minimize and manage the financial cost risks when placing contracts and increase the opportunity to purchase at the least cost for the best value.

## Who Should Attend?

This course is designed for all Procurement and Supply Chain levels, equipping all of them with the skills to better evaluate the programs and communicate in a common language. Therefore, the course useful for:

- ✓ Sourcing Staffs
- ✓ Head of Finance
- ✓ Project Managers
- ✓ Vendor Managers
- ✓ Operation Manager
- ✓ Head of Procurement
- ✓ Tender & Quotations Staffs
- ✓ Supply Management Specialist
- ✓ Purchasing and Buying Specialist

Organized by: \_\_\_\_\_



WE SOLVE YOUR PUZZLE