

VENDOR COST REDUCTION

“An all embracing and informative approach to strategic vendor sourcing, the right specification and service level agreements to reduce vendor costs”

14th - 15th September 2017
Kuala Lumpur, Malaysia

Takeaways

Participants will receive: A full participant's folder with copies of all PowerPoint slides for supporting notes, copies of all worksheets and group activities and photographic copies of any relevant flipchart or whiteboard notes and projects of your own which will include case studies and other interactive activities.

Major Benefits Of Attending

- **EXAMINE** the definition of strategic sourcing and vendor cost and pricing.
- **UNDERSTAND** the breakdown of vendor costs
- **APPRECIATE** the best pricing initiatives for total cost of ownership
- **EXPLORE** the right specification to reduce cost structures
- **EXAMINE** Service Level agreements with a view to obtaining best value
- **UNDERSTAND** strategic supply management to obtain reduction of vendor costs

Why you Should Attend?

You will understand the elements of vendor pricing and costs structure. Recognise how Businesses can rely on strategic sourcing policies and effective specifications to assist with its procurement activities, obtain value of money, appreciate the advantages of setting targets, and communicating detailed objectives to vendors. Furthermore, you will gain a thorough understanding of total cost of ownership and its contribution toward a more agile and efficient organization.

Who Should Attend?

Chief Executive Officers, Chief Operating Officers, Directors, General Managers, Vice Presidents, Heads, Senior Managers, Managers and Senior Executives of

- ✓ Supply Chain
- ✓ Logistics
- ✓ Procurement & Sourcing
- ✓ Supply Chain Management
- ✓ Supplier Risk Management
- ✓ Purchasing
- ✓ Inventory Management
- ✓ Price control
- ✓ Warehousing
- ✓ Strategic Planning
- ✓ Senior non-procurement management
- ✓ Dual tasked management with a procurement responsibility
- ✓ Procurement management
- ✓ Supply Chain management
- ✓ Finance
- ✓ Operations
- ✓ Legal
- ✓ Sales and Marketing staff

Organized by: _____



WE SOLVE YOUR PUZZLE